



# Elevate Lanai Condos with XtreamInternet's Fiber Optic Network





# The Problem

## **Unreliable, aging technology**

Incumbent providers are unwilling to invest/upgrade their network

## **Poor service**

Incumbent providers do not invest in customer service

## **Price increases and hidden fees**

To maximize profits, providers use misleading pricing tactics

# Solution: XstreamFiber

Save money. Save time. Save hassle.

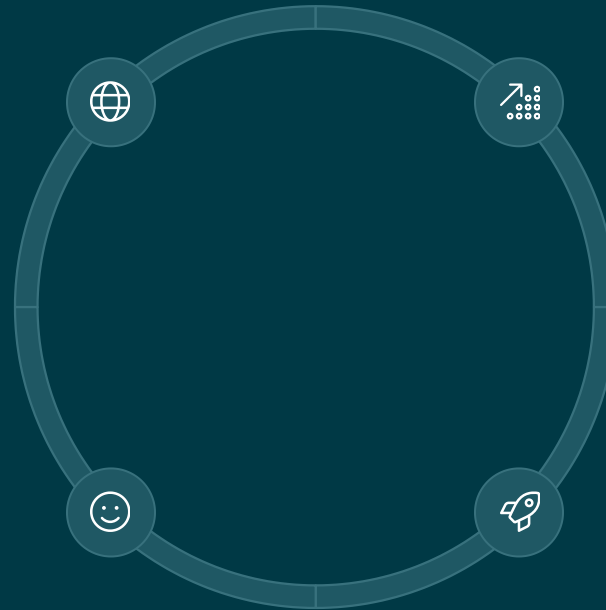
# XtreamFiber: Who We Are

## Telecom & Content

Best in class provider of telecommunication services

## Community Focused

Dedication to serving HOAs, COAs, single family homes, hotels, resorts, and more



## 13 Years of Experience

Strong track record of delivering excellent service for customers

## Fiber & Customer First

Future-proof technology, reliable network, and US-based customer service

**Headquartered in Denver, Colorado.**



# Select XstreamFiber Clients



# Why Choose Fiber?



## Fastest Technology

Experience symmetrical speeds up to 10 Gbps



## Future Proof

Useful life of 50+ years and virtually unlimited bandwidth



## Reliable and Secure

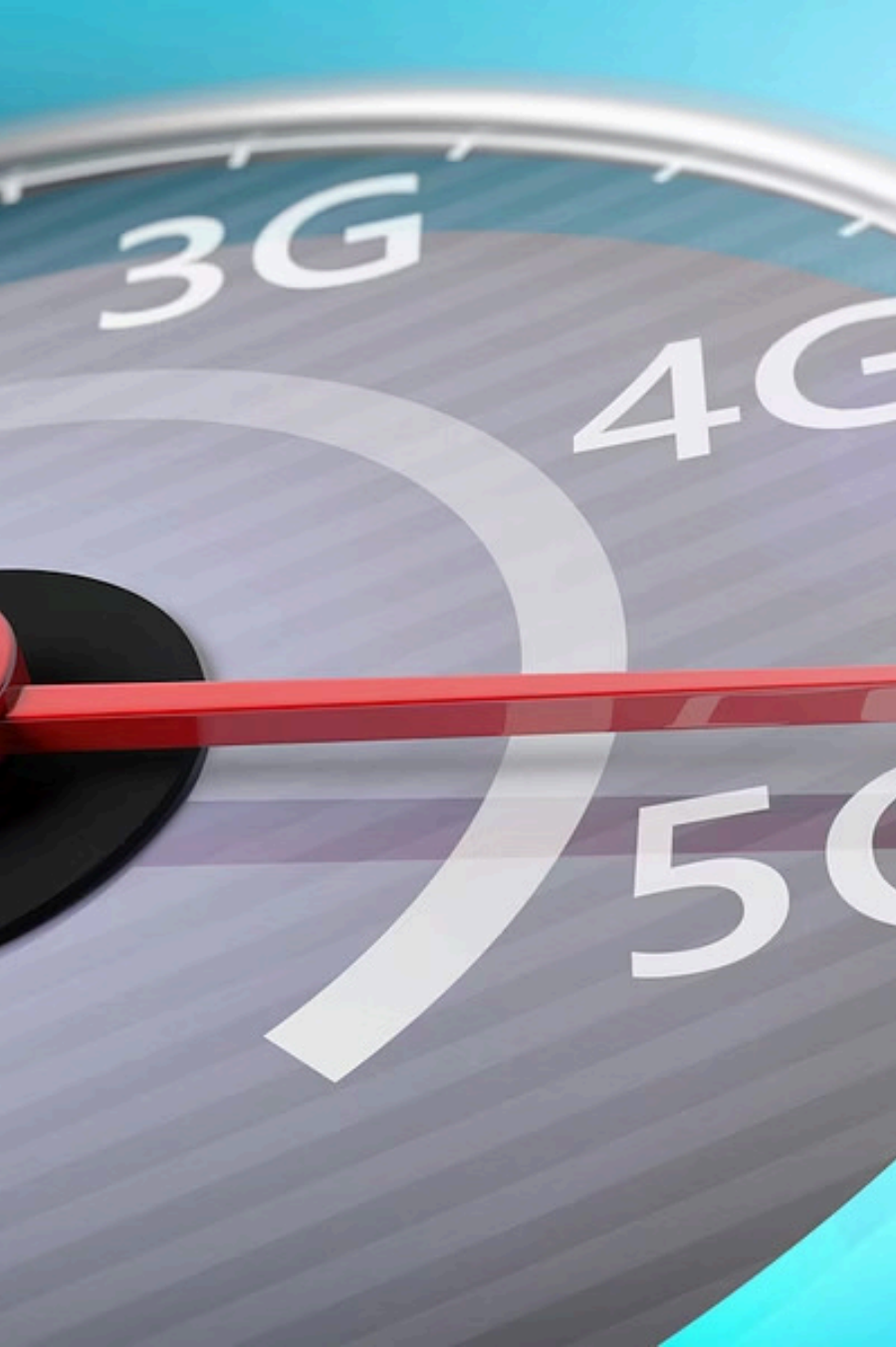
Less susceptible to interference and signal degradation



## Increase to Home Values

Up to 5% and 13% increase in home and rental values, respectively





# Fiber Internet Packages



## Multi-Gigabit Speeds

Multi-gigabit internet (2 Gbps x 2 Gbps) is >10x faster than competitors



## Unlimited Data

Enjoy worry-free, unlimited data usage. No data caps, ever



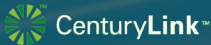


## No Hidden Fees

Transparent pricing with no surprises

# XtreamFiber by the numbers

Stop kidding yourself and ditch your old copper internet and upgrade to fiber today!

			
Technology	Fiber optic	Copper	Copper
Transmission mode	Light	Electricity	Electricity
Speeds	2,000×2,000+	300×10	50×10
Speed Type	Guaranteed	Up to	Up to
Useful life	50+ years	10 years	Aged out
Built for	Data Transmission	TV Signals	Voice



# Community Fiber Internet Overview



## Contract signed with HOA

XtreamInternet enters into agreement with HOA to provide fiber internet to every resident



## Wholesale pricing

Residents unlock purchasing power of entire HOA which results in lowest possible price



## Service level agreement

Dedicated account management and guaranteed speeds, uptime, and latency

# XtreamFiber Term Sheet

Product Type	Community Fiber
Overview	Internet as an amenity
Billing	Single bill to Association
Term	10 years
Speeds	2gig x 2gig
Illustrative Pricing	\$49.99/month
Upfront Cost	100% paid for by XtreamInternet
Technology	100% fiber optic
Service Level Agreement	Speeds, uptime, latency guaranteed
Annual Price Adjustment	No more than 5%

# How do we stack up?

						
Service Type	Community	Resi	Resi	Resi	Resi	Resi
Technology	Fiber	Fiber	Fiber	Fiber	Fiber	Fiber
Download Speeds	2,000	3,000	2,400	2,000	2,000	2,000
Upload Speeds	2,000	3,000	2,400	2,000	2,000	2,000
Price	\$49.99	\$100.00	\$109.00	\$110.00	\$129.95	\$136.00

... stop kidding yourself! Comparing fiber to copper (Xfinity and CenturyLink) is like comparing a new Ferrari to a 1970 Rust Bucket!

# Interested in Learning More?

## Request service quote

Let us know if Community or xConnect sound interesting to you

## Proposal and presentation

XstreamInternet delivers formal proposal to HOA board with pricing

## Get your fiber on

Agreement signed to get your community connected with fiber

**Email:** [ben@xstreaminternet.com](mailto:ben@xstreaminternet.com); [trip@xstreaminternet.com](mailto:trip@xstreaminternet.com)

**Call:** 301-787-0605; 720-783-9859



# Case Studies



# Customer: Vail Resorts



Units

93



Customer Since

2016



Deal Overview

Exclusive provider of Wi-Fi to every unit and all common areas

# Customer: Grand Lodge



Units

283



Customer Since

2016



Deal Overview

Exclusive provider of Wi-Fi to every unit and all common areas







# Customer: Crested Butte Mountain Resort



**Units**

N/A



**Customer Since**

2015



**Deal Overview**

Exclusive provider of Wi-Fi to all restaurants and retail locations on Mount Crested Butte





# Customer: Boeing



## Units

N/A



## Customer Since

2020



## Deal Overview

Boeing conducts high altitude testing for its military products in Gunnison, during which XI provides internet connectivity to the ground-crew which supports all communications, testing, and measurement

# Appendix

# Why Fiber Increases Property Values



## Growing Bandwidth Demand

Bandwidth consumption is growing at a 20%+ CAGR



## Limited Availability

Only 50% of U.S. households have fiber access today



## Critical Experience

More and more daily activities require the internet – entertainment, work, social life, etc.

